



...established in 2004 to provide a forum for relevant oil and gas business discussion, as well as the recognition and entertainment of petroleum industry dignitaries.

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**Dan Naatz** is currently vice president of federal resources and political affairs for the Independent Petroleum Association of America (IPAA). He coordinates all activities for the IPAA concerning federal resource issues and also manages the political activities for the association. Naatz joined the IPAA in 2003.

Naatz has over 20 years of experience in federal policy issues. He served as the chief of staff to former Senator Craig Thomas (R-WY) from 1999-2002. Prior to becoming chief of staff, Naatz worked as Senator Thomas' legislative director for four years where he managed all legislative activities in the office. Prior to his time in the

Senate, Naatz also served in the House of Representatives working on various committee staffs and as a legislative aide.

Subsequent to his service in Congress, Naatz served as director of government affairs for CHEP International, which is a \$1 billion international pallet and container pooling company. Naatz managed CHEP's Washington, D.C. office and served as the principal liaison for the company with state and federal legislators.

Naatz holds a Bachelor of Arts degree in Political Science from Colorado College and a Master of Arts in Public Administration and Public Policy from the University of Virginia.

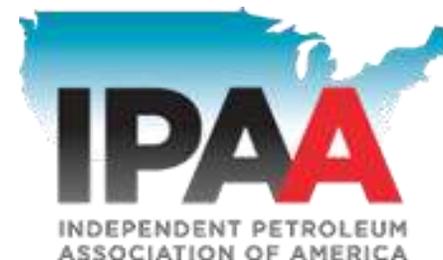
**Independent Petroleum Association of America**

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## **Company Overview**

The Independent Petroleum Association of America (IPAA) has represented independent oil and natural gas producers for three-quarters of a century. On June 10, 1929, President Herbert Hoover called a national and state conference to discuss and formulate a practical program for the conservation of America's natural petroleum resources. At that historic meeting at the Broadmoor Hotel in Colorado Springs, Colorado, oil operators, royalty owners, and land owners alike formed a new national association, the IPAA.

Today, IPAA represents the thousands of independent oil and natural gas producers and service companies across the United States. Independent producers develop 95 percent of domestic oil and gas wells, produce 68 percent of domestic oil and produce 82 percent of domestic natural gas. A recent analysis has shown that independent producers are investing 150 percent of their domestic cash flow back into domestic oil and natural gas development borrowing funds to enhance their already aggressive efforts to find and produce more energy.

IPAA is a national trade association headquartered in Washington, D.C. It serves as an informed voice for the exploration and

production segment of the industry, and advocates its members' views before the U.S. Congress, the Administration and federal agencies. IPAA provides economic and statistical information about the domestic exploration and production industry. IPAA also develops investment symposia and other opportunities for its members.

### **Our Mission:**

The Independent Petroleum Association of America is dedicated to ensuring a strong, viable domestic oil and natural gas industry, recognizing that an adequate and secure supply of energy is essential to the national economy.

### **Our Purpose:**

The Independent Petroleum Association of America is the national association representing the thousands of independent crude oil and natural gas explorer/producers in the United States. It also operates in close cooperation with 44 unaffiliated independent national, state and regional associations, which together represent thousands of royalty owners and the companies which provide services and supplies to the domestic industry.



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## **The Independent Petroleum Association of Northern Louisiana**

### **Honors**

**Dan Naatz,  
Vice President of Federal  
Resources & Political Affairs  
(IPAA)**

Thursday, March 14, 2013  
Shreveport Petroleum Club